

Media lit 2024

HERITAGE JAPAN MAGAZINE





About the Magazine

HERITAGE JAPAN

- Heritage Japan is the in-flight entertainment magazine of Vietnam's national airline Vietnam Airlines.
- > Present on every seat of all flights between Vietnam and Japan of Vietnam Airlines.
- > Reach more than 1.3 million premium readers.
- > Besidesarticles, images about culture, heritage, and tourism Vietnam, Heritage Japan also provides useful information for economic and social activities between Vietnam and Japan.

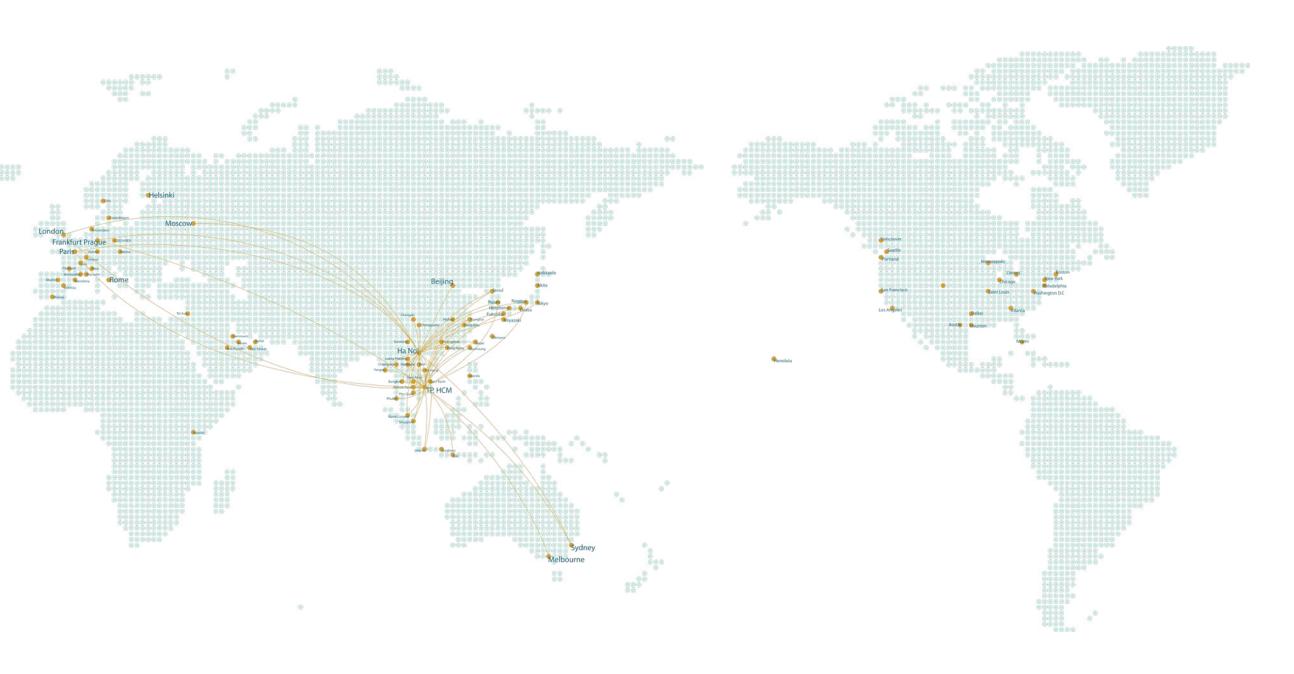
Publication date: Quarterly on the 1st day of January, April, July, and October

Languages: Vietnamese - Japanese

DISTRIBUTION

- Every seat on Vietnam Airlines' flights on the route between Vietnam and Japan.
- > Nation-wide ticket offices & agencies of Vietnam Airlines.
- > Airport business & VIP lounges by Vietnam Airlines at domestic destinations.
- > Vietnam Airlines branches and representative offices worldwide in 20 contries.
- On-demand delivery to major partners of Vietnam Airlines.

The growth Airlines of Vietnam Airlines



VIETNAM AIRLINES REACH FURTHER

- > 08 consecutive years as "4-star airline Awarded" by Skytrax
- > Owning over 100 modern aircrafts such as the Boeing 787 and Airbus A350 and A321 Neo in Vietnam
- > Over 24 million passengers serviced
- > 5 million Lotusmiles frequent flyers 22 domestic and 34 international destinations.
- > 90% on-time performance Best among Vietnamese Airlines Among top airlines globally

> Top 4 airlines in Asia

for most passengers serviced:

- "Asia's Leading Inflight Magazine 2023"
- Awarded by World Travel Awards
- "Asia's Leading Cabin Crew 2023" Awarded by World Travel Awards
- "Asia's Leading Cultural Airline 2023" Awarded by World Travel Awards
- "Asia's Leading Airline Economy Class 2023" Awarded by World Travel Awards

A MEMBER OF SKYTEAM ALLIANCE

> 1,150 destinations in over 175 countries and territories

> Over **750** passenger business lounges all over the world

Million PASSENGERS, THE MAJORITY OF WHICH HAVE HIGH INCOME

- > Specializing in high-end entertainment
- > Attractive content, impressive images
- > Present in every seat on Vietnam Airlines flights between Vietnam and Japan

HERITAGE JAPAN READERS



72% passengers are male28% passengers are female



43% passengers travel for business purpose32% passengers travel for leisure purpose25% passengers travel for other purposes



04% passengers are between 18-25 years old
36% passengers are between 25-40 years old
49% passengers are between 40-60 years old
11% passengers are above 60 years old

NUMBER OF FLIGHTS BETWEEN VIETNAM AND JAPAN/WEEK

Vietnam Airlines operates ten routes between Vietnam and Japan, including four routes to Tokyo, two to Osaka, two to Nagoyo and two to Fukuoka. The mining frequency is as follows:

| Routes | Hanoi | Ho Chi Minh City | Da Nang |
|---------|-------|------------------|---------|
| Tokyo | 7 | 14 | 7 |
| Osaka | 7 | 7 | |
| Nagoya | 7 | 5 | |
| Fukuoka | 7 | 5 | |



Rates & specifications

*Contact for more information



| Position/ ad types | Monthly unit price (VND) |
|--|--------------------------|
| Cover | |
| Cover 4 | 120.000.000 |
| Cover 3 | 96.000.000 |
| Cover 2 | 96.000.000 |
| Full page | 60.000.000 |
| Double spread | 108.000.000 |
| Next page after Cover 2 | 84.000.000 |
| Full page of advertorials | 72.000.000 |
| Double of advertorials | 140.000.000 |
| ½ page | 36.000.000 |
| ¼ vertical page | 18.000.000 |
| Column advertorials | |
| Leisure/Destination/Accessories: Double spread on golf courses, | 100.000.000 |
| sport equipments, leisure and entertainment destinations | |
| Fine dining/Foody/Tasting corner: Double spread on restaurants | 80.000.000 |
| with 03 highlights: design, sig- nature dishes, address | |
| Business: Introducing Japaness-Vietnamese businesses, startup experiences, | 100.000.000 |
| and development history | |
| Health and Beauty: Double spread on health & beauty services | 80.000.000 |

Discounts

LONG-TERM DISCOUNTS AND SPECIAL DISCOUNTS

| Number of issues | Discount rate | Contract duration eligible for discount |
|------------------|---------------|---|
| 1 issue | 10% | |
| 2 issues | 15% | 8 months |
| 3-4 issues | 20% | 12-24 months |



TERMS & CONDITIONS

- 1. The above advertised price does not include VAT.
- 2. The above price applies to advertising from January 2024 to the end of December 2024.
- 3. Advertising products are images and advertising information purchased by individuals, companies or organizations and posted in publications.
- **4.** Article advertising: has specific content presented as a complete article. For advertising articles on Heritage Japan, the word "Advertorial" must be at the end of the article.
- 5. Advertise articles by category: It has specific information and content presented as a complete article; the content and number of words are specified for each category. The word "Info" must be included for category article advertisements on Heritage Japan. At the end of the article.
- 6. The leisure/Destination/Accessories category includes Articles introducing golf courses, equipment products, sports equipment, entertainment addresses, and tourism addresses

- 7. The Business section includes an introduction to Japanese and Vietnamese businesses, startup experiences, business development history.
- 8. The acceptable dining/Foody/Tasting corner section includes articles introducing restaurants with three highlights (design, featured dishes, address information)
- **9.** The beauty salons/Health and Beauty category includes Articles about consulting on beauty and health care services.
- **10.** Other forms of advertising: Heritage accepts advertisements other than the above four forms of advertising in each specific case.
- 11. Do not apply the form of tearing publications. Heritage will consider each case regarding advertising attachments in the form of products.
- **12.** For advertisements in the form of clips to publications, this only applies to ½ and entire page areas.



Specifications

AD BOOKING & SUBMISSION DEADLINES

| Ad Type | Booking deadline | Cancellation deadline | Editorial deadline | Approval deadline |
|---------------------|-----------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| Visual ads | 25 days prior to publication date | 25 days prior to publication date | 25 days prior to publication date | 20 days prior to publication date |
| Advertorials | 30 days prior to publication date | 30 days prior to publication date | 30 days prior to publication date | 20 days prior to publication date |
| Column advertorials | 50 days prior to publication date | 50 days prior to publication date | 50 days prior to publication date | 30 days prior to publication date |

Specifications

AD SIZE REGULATIONS

| Positions | Specifications | Size (mm) |
|---------------|----------------|------------|
| Double spread | Bleed | 416 x 276 |
| | Framed | 390 x 250 |
| Full page | Bleed | 211 x 276 |
| | Framed | 205 x 270 |
| ½ page | Horizontal | 185 x 115 |
| ½ page | Vertical | 87.5 x 115 |



VISUAL ADS

- > Visual: clear imagery; avoid mock-up images if possible.
- > Content: no more 300 words/page; avoid excessive amount of text on images.
- > Marquette file format: PDF (press quality), or JPG with at least 300 dpi. CMYK.

INFO PIECES

- > Content: no more than 600 words/2 pages
- > Visual: 2-5 Images/page, file size at least 1Mb/image, minimum resolution is 300dpi
- > Content & visuals are provided by the client. Final editing and ad layout design are provided by Heritage.

ADVERTORIALS

- > Content: no more than 400 words
- > Visual: 1-3 Images/page, file size at least
- > 1Mb/image, minimum resolution is 300dpi Content & visuals are provided by the client. Final editing and ad layout design are provided by Heritage.

AUNIQUE FLIGHTYOUR VALUE



Contact

HERITAGE MAGAZINE HEAD OFFICE

- 200 Nguyen Son, Bo De Ward, Long Bien District, Hanoi
- © (+84) 88 8662166
- □ ads.heritage@vietnamairlines.com

HO CHI MINH CITY REPRESENTATIVE OFFICE

- 49 Truong Son, Ward 2,Tan Binh District, Ho Chi Minh City
- © (+84) 2835 471 434
- Ms. Tran Thu Huong
- © (+84) 904 171 455



SCAN FOR PRICES LIST